



STOPandGO

Sustainable Technology for Older People – Get Organised



PPI Pilot project funded by the European Commission



Procuring innovations: barriers and drivers in delivering technology benefits to citizens and society. Experiences from STOPandGO.





PPI. 'Free money for procurers buying some innovative stuff to do people good.'

What could possibly go wrong?





And the winners are ...



Hospital Sant Pau BARCELONA (Spain)

Innovation in purchasing methods transforms the value chain of suppliers in a win-win-win model



LIVERPOOL City Council (UK)

Digital Care Record + IoT sensoring
+ extending care path to family





City of Helmond (GMH) (Netherland)

Open platform & home sensing for
dementia care and social innovation



Hospital Miguel Servet Zaragoza (Spain)

Increasing adherence and care
coordination in high impact drugs





Top 25 influential ICT for Active and Healthy Ageing projects

A new European Commission study analyses the impact on society of EU-funded Research and Innovation in technology for active and healthy ageing. Which of the projects have had the most influence in Europe over the last 11 years?

Fame! Glory!



The Silver Economy Awards
Powered by SEED

Finalists for the awards category **Non-for profit organisation**

COUNTRY	ORGANIZATION	TITLE
Portugal	ASSOCIAÇÃO FRAUNHOFER PORTUGAL RESEARCH	GOLIVE SOLUTIONS
Spain	FUNDACIO PRIVADA DE GESTIO SANITARIA DE L'HOSPITAL DE LA SANTA CREU I SANT PAU	PROCUREMENT OF COMPREHENSIVE TREATMENT, ENHANCED BY DIGITAL TECHNOLOGIES, OF PATIENTS WITH AUTOMATED IMPLANTABLE CARDIOVERTER DEFIBRILLATOR (AICD)
The Netherlands	TANTELOUISE	OPTIMAL FREEDOM FOR DEMENTED PERSONS

Finalists for the awards category **Public authority**

COUNTRY	ORGANIZATION	TITLE
Denmark	CENTER FOR FRIHEDSTEKNOLOGI, SUNDHED OG OMSORG, AARHUS KOMMUNE	PROJECT DOKKX
Denmark	SYDDANSK SUNDHEDSINNOVATION	THE GENERIC TELEMEDICINE PLATFORM – BRIDGING SECTORS WITH TECHNOLOGY
The Netherlands	GEMEENTE HELMOND	LIVING WITH DEMENTIA, SUPPORT FOR INFORMAL CARETAKERS



But for every successful procurement, 2 failed.

Italy:

- Agenzia Regionale Sanitaria della Regione Campania
- Azienda Unità Sanitaria Locale of Roma D
- Azienda Sanitaria Provinciale of Catanzaro
- ASD Tuscany South East

UK:

- Eastern Cheshire Clinical Commissioning Group

Spain:

- Junta de Andalucía
- Junta de Castilla la Mancha





Why it didn't work ...

- Risk. Innovation = risk. Public Procurement processes have evolved to minimize risk.
- The longer the chain of authority, the slower the procurement process. Administrations and budgets change faster than that and can result in loss of authority/budget.
- It speaks a funny language (PPI, EST, RBC, PBR) and is not easily understood by industry.





And it took us a year longer than planned ...

- Final 4th year review, May 2018
- Final issue of materials to follow





Thank you!

Richard Foggie, KTN

Project dissemination lead

richard.foggie@ktn-uk.org

Sofía Moreno Pérez, VALDE S.L

Project Procurement Coordinator

sofia@valdelatarra.es

Innovate UK
Knowledge Transfer Network



www.stopandgoproject.eu